

VANTAGE PRIVATE EQUITY GROWTH 4



QUARTERLY INVESTOR REPORT
30 SEPTEMBER 2024

CONTENTS

VPEG4

EXECUTIVE SUMMARY	3
PERFORMANCE	5
PRIVATE EQUITY PORTFOLIO	7
PORTFOLIO ACTIVITY	11
MARKET INSIGHTS	14





EXECUTIVE SUMMARY

Welcome to the Vantage Private Equity Growth 4 (VPEG4) quarterly investor report for the period ending 30 September 2024.

During the September 2024 quarter, VPEG4 achieved a significant development in the portfolio's evolution with the Fund's second successful announced sale of **Civilmart**, a **CPE Capital 9** portfolio company.

Notably, this transaction sees VPEG4 reach a pivotal stage in its lifecycle, as it moves through the initial investment period and into the value creation phase beyond investors' paid-in capital. The Fund is well positioned as it continues to mature and enters its harvest period, with Vantage's manager selection capabilities delivering strong returns for its investors.

PORTFOLIO HIGHLIGHTS

During the quarter, **CPE Capital 9** announced the sale of portfolio company **Civilmart**, to Irish manufacturer CRH for a media reported \$400 million. The sale marks the Fund's second successful realisation further enhancing the overall return to investors. Upon receipt of the exit proceeds (anticipated during the December 2024 quarter a distribution will be paid to VPEG4A investors during the March 2025 quarter, further increasing the Fund's Distributed to Paid In (DPI) multiple and annualised return.

Turning to new investments, one new portfolio company investment was made by Potentia Capital (Jinjer), with the transaction of another previously announced portfolio company (Quantum IP by Adamantem Capital) being completed and added to VPEG4's portfolio at period end. These increase the number of unique company investments in VPEG4's portfolio from 36 to 38.

As the portfolio progresses through its initial investment period, this has seen managers increasingly pursue M&A to drive value creation and build-out their portfolio companies. During the quarter, three significant bolt-on acquisitions were completed, further increasing the scale and market share of each underlying platform investment.

VPEG4 FUND ACTIVITY

During the quarter, capital calls totalling \$7,205,768 were paid to Allegro Fund IV, Anchorage Capital Partners Fund IV and Potentia Fund II. The capital called predominately related to the investments completed by Potentia Capital in Jinjer and Vista Group (announced June 2024), as well as the previously announced investment in Elf Group by Anchorage. Furthermore, capital was also called from VPEG4 for the follow-on investments into existing portfolio companies, as well as for management fees and working capital requirements of underlying private equity funds across the period.

To fund these capital calls, VPEG4 issued Capital Call No. 8 for VPEG4, LP in August 2024 and Capital Call No. 7 for VPEG4A in September 2024, totalling 8% of investors' committed capital (3% from VPEG4, LP and 5% from VPEG4A). As such, as at 30 September 2024, VPEG4 had called a total of 71% of investors committed capital.

During the period, distributions totalling \$1,407,309 were received by Allegro Fund IV, Potentia Capital Fund II, Riverside Australia Fund III and Co-investment No.3 Gull New Zealand. These distributions primarily resulted from the strong performance and return of capital from the underlying investments in Nitro Software (Potentia Capital) and Gull New Zealand (Allegro).

VPEG4 delivered strong growth on the prior quarter as managers continued to execute on their value creation strategies. This has seen valuation gains across the underlying portfolio, with VPEG4's Net Asset Value (NAV) increasing by 6.1% across the quarter to \$0.723 per Dollar of Committed Capital as at 30 September 2024 (18.5% return on an annual basis).

The portfolio growth in value over recent periods has now generated a total net annualised return of 5.2% p.a. for VPEG4 investors since Final Close on 30 September 2021, representing a net Total Value to Paid-In (TVPI) multiple of 1.1x as at 30 September 2024



EXECUTIVE SUMMARY

VPEG6 MAKES THIRD PRIMARY COMMITMENT & REMAINS OPEN FOR INVESTMENT

Following extensive due diligence & analysis conducted by the Vantage investment team over the September 2024 quarter, VPEG6 made its third primary capital commitment, to Genesis Capital Fund II (GC Fund II). Genesis Capital are specialist healthcare investors with a strong track record of targeting fragmented healthcare sub-sectors demonstrating thematical tailwinds in Australia and New Zealand.

This third commitment follows VPEG6's initial two primary capital commitments to Allegro Fund IV Side Car 2 and Waterman Fund 5, which takes the total quantum of VPEG6's primary capital commitment allocations to over \$40 million.

VPEG6 will remain open for investment until either the Fund's target size of \$250 million is reached, or the second anniversary of the First Closing Date.

If you wish to learn more on VPEG6 or would like to make an application, please contact Vantage's Investor Services Team via email at info@vantageasset.com or call 02 9067 3133.

An application can be made by contacting your Wealth Adviser or VPEG6's Online Application form by copying the following link into your web browser;

<https://apply.automic.com.au/VPEG6>

VANTAGE TEAM ADDITIONS

Following a number of recent additions to the Vantage team across the Directorship & Investment Committee, Finance Team and Investor Relations, Vantage is pleased to announce that Oliver Hedley-Whyte has joined the Investment Team as Investment Director. Oliver brings over 10 years of direct mid-market Private Equity experience across Australia and the UK.

The expansion of the Vantage team underscores Vantage's evolution and highlights the rising investment momentum across all of Vantage's Private Equity programmes. The addition of Oliver to the investment team also enhances Vantage's commitment to delivering strong investment returns to investors and reinforces Vantage's dedication to delivering on its core mission of providing investors access to the attractive returns of private equity utilising a low risk approach.

PERFORMANCE



PERFORMANCE

QUARTER ENDING	30 SEPTEMBER 2024
FINAL CLOSE	SEPTEMBER 2021
STRATEGY	PRIVATE EQUITY FUND OF FUNDS
COMMITTED CAPITAL	\$179.42 MILLION
CALLED CAPITAL - PER \$ OF COMMITTED CAPITAL	\$0.71
UNCALLED CAPITAL - PER \$ OF COMMITTED CAPITAL	\$0.29
NET ASSET VALUE (NAV) - PER \$ OF COMMITTED CAPITAL	\$0.723
CUMULATIVE DISTRIBUTIONS PAID - PER \$ OF COMMITTED CAPITAL	\$0.04
DISTRIBUTED TO PAID IN (DPI) MULTIPLE	0.1x
TOTAL VALUE TO PAID IN (TVPI) MULTIPLE	1.1x
NET RETURN – QUARTER	6.1%
NET RETURN – 12 MONTHS	18.5%
NET ANNUALISED RETURN SINCE FINAL CLOSE	5.2% p.a.
PORTFOLIO	
TOTAL COMMITTED CAPITAL TO PRIVATE EQUITY	\$172.50 MILLION
NO. OF PRIMARY COMMITMENTS	7
NO. OF CO-INVESTMENTS	6
NO. OF PORTFOLIO COMPANIES	38
NO. OF EXITS ¹	2
NO. OF REMAINING PORTFOLIO COMPANIES	36



1. Exit count includes both completed and announced exits at reporting period

PRIVATE EQUITY PORTFOLIO





PRIVATE EQUITY PORTFOLIO

VPEG4 PRIVATE EQUITY PORTFOLIO

PRIVATE EQUITY FUND NAME	FUND / DEAL SIZE (\$M)	VINTAGE	INVESTMENT FOCUS	VPEG4 COMMITMENT (AUD\$M)	CAPITAL DRAWN (AUD\$M)	PORTFOLIO COMPANIES	EXITS ²
RIVERSIDE AUSTRALIA FUND III	\$352	2019	EXPANSION / BUYOUT	\$10.00	\$9.05	7	1
CPE CAPITAL 9	\$729	2020	BUYOUT	\$30.00	\$8.01	5	1
ADAMANTEM CAPITAL FUND II	\$795	2020	EXPANSION / BUYOUT	\$10.00	\$5.40	6	-
ADVENT PARTNERS 3 FUND	\$410	2021	EXPANSION / BUYOUT	\$30.00	\$15.21	4	-
ALLEGRO FUND IV	\$623	2022	TURNAROUND	\$30.00	\$15.00	4	-
ANCHORAGE CAPITAL PARTNERS FUND IV	\$505	2022	TURNAROUND	\$30.00	\$12.48	4	-
POTENTIA CAPITAL FUND II	\$635	2022	EXPANSION / BUYOUT	\$20.00	\$11.30	5	-
CO-INVEST NO.1 (IMAGING ASSOCIATES GROUP)	\$120	2021	EXPANSION	\$2.00	\$2.05	1	-
CO-INVEST NO. 2 (EVENTSAIR)	\$187	2022	EXPANSION / BUYOUT	\$2.00	\$2.00	1	-
CO-INVEST NO. 3 (GULL NZ)	NZ\$495	2022	BUYOUT	\$2.00	\$2.00	1	-
CO-INVEST NO. 4 (INTEGRATED CONTROL TECHNOLOGY)	\$112	2022	EXPANSION / BUYOUT	\$2.00	\$1.70	1	-
CO-INVEST NO. 5 (COMPARE CLUB)	\$160	2022	EXPANSION	\$2.00	\$2.00	1	-
CO-INVEST NO. 6 (PAC TRADING)	\$68	2023	EXPANSION / BUYOUT	\$2.55	\$2.55	1	-
TOTAL				\$172.55	\$88.73	38³	2

2. Exit count includes both completed and announced exits at reporting period end

3. Excluding duplicated investments



PRIVATE EQUITY PORTFOLIO

TOP 10 HOLDINGS ACROSS THE PORTFOLIO

	PORTFOLIO COMPANY	FUND	DESCRIPTION	% SHARE	CUMULATIVE
1	INTEGRATED CONTROL TECHNOLOGY	ADVENT PARTNERS 3 FUND / CO-INVEST NO. 4	MANUFACTURER OF UNIFIED AND INTELLIGENT ELECTRONIC ACCESS CONTROL AND SECURITY SOLUTIONS	7.0%	7.0%
2	SLATER & GORDON	ALLEGRO FUND IV	A LEADING COMPENSATION AND CLASS ACTION LAW FIRM	6.6%	13.6%
3	DAVID JONES	ANCHORAGE CAPITAL PARTNERS FUND IV	AN AUSTRALIAN LUXURY DEPARTMENT STORE	5.8%	19.4%
4	GULL PETROLEUM	ALLEGRO FUNDIV / CO-INVESTMENT NO. 3	NZ PETROLEUM DISTRIBUTION COMPANY AND PETROL STATION CHAIN	5.6%	25.0%
5	ELF GROUP	ANCHORAGE CAPITAL PARTNERS FUND IV	ELF GROUP SPECIALIZES IN EQUIPMENT LEASING AND FINANCING SOLUTIONS.	4.5%	29.5%
6	SCYNE ADVISORY	ALLEGRO FUND IV	AUSTRALIAN PUBLIC SECTOR ADVISORY BUSINESS	3.9%	33.5%
7	COMPARE CLUB	CO-INVESTMENT NO. 5	OPERATOR OF CONSUMER FINANCE AND INSURANCE INFORMATION PLATFORM	3.9%	37.4%
8	NUTUN AUSTRALIA	ALLEGRO FUND IV	A PROVIDER OF BUSINESS PROCESS OUTSOURCING (BPO) SERVICES FOR A LONGSTANDING BLUE-CHIP CUSTOMER BASE.	3.7%	41.1%
9	PAC TRADING	CO-INVESTMENT NO.6	SUPPLIER OF INNOVATIVE AND SUSTAINABLE PACKAGING SOLUTIONS	3.6%	44.6%
10	SOCIAL PINPOINT (FORMERLY MYSITE)	ADVENT PARTNERS 3 FUND	GLOBAL PROVIDER OF SAAS SOLUTIONS FOR COMMUNITY AND STAKEHOLDER ENGAGEMENT	3.4%	48.0%



PRIVATE EQUITY PORTFOLIO

INDUSTRY DIVERSIFICATION OF PORTFOLIO

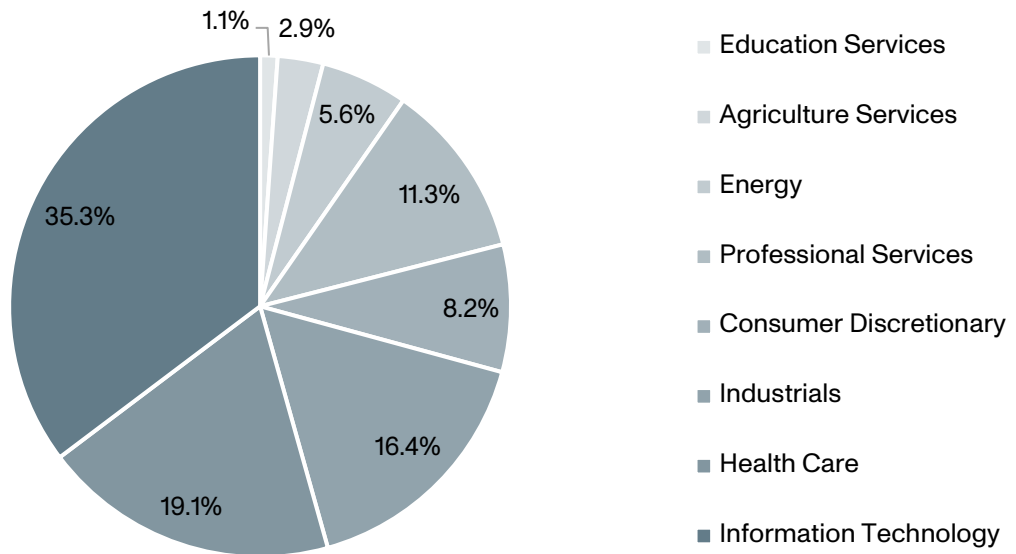


Image: Industry diversification of VPEG4 portfolio at period end 30 September 2024. Key is in ascending order.

PORTFOLIO ACTIVITY





PORTFOLIO ACTIVITY

Private equity activity specifically in the lower to mid market segment continued to gain traction throughout the September 2024 quarter.

This led to the announced successful exit of VPEG4's second portfolio company sale **Civilmart** by **CPE Capital 9**. Further details of the exit are provided below.

CIVILMART

ANNOUNCED EXIT – CIVILMART – CPE CAPITAL 9

During the quarter, **CPE Capital 9** announced the sale of portfolio company **Civilmart** to Irish manufacturer CRH for a media reported \$400 million.

CPE Capital in August 2021 made an investment into Rocla and the simultaneous bolt-on investment of Civilmart, Australia's 3rd and 4th largest manufacturers of concrete pipes and precast products. This merger created the 2nd largest manufacturer of concrete pipes and precast products in Australia, with operations in New South Wales, Queensland and South Australia.

Across CPE Capital's ownership, management focused on significantly improving the operational performance of the business through strategic initiatives encompassing facility consolidation and network optimisation. The management team successfully executed the integration of manufacturing and sales operations while implementing a decentralised service model, resulting in enhanced market penetration and operational efficiencies. This was underpinned by a rigorous focus on core service offerings, driving sustainable competitive advantages across product quality and service delivery benchmarks.

The investment thesis was materialised through both organic growth initiatives and accretive bolt-on acquisitions. Despite macroeconomic headwinds impacting government infrastructure spending, the business maintained robust financial performance, evidenced by strong EBITDA growth and a resilient customer pipeline. This exit represents the second successful portfolio company sale from VPEG4's portfolio, delivering a material investment return to CPE Capital 9 and VPEG4 investors.

Upon receipt of the exit proceeds from the sale of Civilmart (anticipated during the December 2024 quarter) a distribution will be paid to VPEG4A investors during the March 2025 quarter, further increasing the Fund's Distributed to Paid In (DPI) multiple and annualised return.

On the deployment side, Vantage's underlying managers have grown increasingly confident in the economic outlook over recent periods. This confidence has led to a significant increase in deal activity, including both platform acquisitions and the ongoing expansion of platforms through strategic bolt-on investments during the period.

Further details of the investment activity across VPEG4's portfolio during the period are highlighted below.

JINJER – POTENTIA CAPITAL FUND II



During September 2024, Potentia Fund II completed an investment into JinJer, a provider of cloud based, HR software platform covering time & attendance, payroll and expense management.

Founded in 2001, Jinjer is a leading HR technology company based in Japan. It specialises in providing cloud-based HR SaaS (Software as a Service) solutions, primarily for small to medium-sized businesses (SMBs) and enterprises. Jinjer's platform covers a wide range of HR functions, including payroll, time and attendance, expense management, performance evaluation, and talent management. Their solutions are known for offering an integrated and seamless experience for users, handling the full employee lifecycle through a single database.

Jinjer has gained significant traction in the growing Japanese HR SaaS market and has been recognised for its innovation, receiving several awards. Recently, the company was acquired by Potentia Capital and J-STAR, private equity firms focused on scaling technology businesses.

This acquisition aims to drive Jinjer's growth and further its position as a leading player in Japan's HR tech market.



PORTFOLIO ACTIVITY

OTHER PORTFOLIO ACTIVITY

In addition to the new platform acquisition added to the portfolio during the quarter, a number of VPEG4's underlying managers completed strategic bolt-on acquisitions in order to increase profitability and capture additional market share for existing portfolio companies.

VPEG4 **Co-investment No.6 PAC Trading** completed the bolt-on of the Packaging Division of **Closed Loop Solutions**. This acquisition strengthens Pac Trading's position in sustainable packaging and expanding its circular economy capabilities, further enhancing PAC Trading's end-to-end recycling services while bringing complementary manufacturing capabilities that accelerates growth.

Allegro Fund IV portfolio company **Nutun**, completed the bolt-on acquisition of **Debtrak**, a market leading collections software business. The acquisition significantly enhances Nutun's technology and capability position.

Finally, **Advent Partners 3 Fund** portfolio company **Private Equity Health Australia (PEHA)** completed the bolt-on of **Ulaid Health**, a doctor owned group in Perth which manages the private emergency department of Ramsey Hollywood Private Hospital, one of Australia's largest hospitals. This is a highly strategic addition to the network, providing a Perth presence and a relationship with Ramsay Health.

As VPEG4's portfolio continues to mature, an additional 20-25 company investments are expected to be added over the next one to two years. This will bring the total number of companies in the portfolio to approximately 55-60 once fully invested.

MARKET INSIGHTS





MARKET INSIGHTS

The M&A market is showing encouraging signs with the majority of Vantage's underlying managers becoming increasingly confident and expecting an increase in deal activity for both the remainder of the year and 2025.

2024 has seen lingering concerns of 'sticky' inflation and sustained levels of high interest rates, meaning M&A processes have taken longer to complete or ultimately been put on-hold. However, recent market commentary suggests a marked improvement in sentiment, with dealmakers growing accustomed to the current environment, and both buyers and sellers successfully recalibrating their valuation expectations. This large backlog of deals, improved alignment on valuation, alongside the potential for modest interest rate reductions and an easing of inflationary pressures, is expected to drive a substantial uptick in deal activity in 2025.

As international events have unfolded, geopolitical factors have become an increasingly important feature to consider when assessing M&A. However, rather than suppressing deal M&A appetite in Australia and New Zealand, this uncertainty has helped position these markets as increasingly attractive destinations for capital deployment due to their stable economies and predictable political environments.

Vantage's underlying managers are well-placed to benefit from these key themes, particularly given their focus on the lower to mid-market segment. There continues to be an abundance of high-quality investment opportunities with founders and management teams attracted to local, established private equity managers that can help accelerate their growth ambitions. Meanwhile, these same managers can then benefit at exit from the substantial pool of buyers that are eager to deploy capital into high-quality, scaled platforms with potential to grow offshore.

During Q1 FY2025, Vantage's flagship Private Equity Funds witnessed this with the announced sales of portfolio companies: Compass Education (VPEG3) to global private equity investor EQT, and Civilmart (VPEG4 & VPEG5) to Irish industrials conglomerate CRH Company.

Overall private equity transaction activity remained consistent with the prior quarter with 11 acquisitions across healthcare, education, software and business support sectors, alongside four completed or announced exits.

DIRECTORY

CONTACT DETAILS

Vantage Private Equity Growth 4, LP
Level 27, 101 Collins Street
Melbourne, Victoria 3000 Australia

Vantage Private Equity Growth Trust 4A
Level 33, Aurora Place
88 Phillip Street
Sydney, 2000 Australia

GENERAL PARTNER & INVESTMENT MANAGER

General Partner: Vantage Private Equity Management Partnership, LP
ILP No. L000417A

Investment Manager and VPEG4A Trustee: Vantage Asset Management Pty Limited
ACN: 109 671 123

Australian Financial Services Licence: 279186

Managing Director - Michael Tobin

Phone: +61 2 9067 3133

Email: info@vantageasset.com

Website: www.vantageasset.com

IMPORTANT INFORMATION

This report has been prepared by Vantage Asset Management Pty Limited (ABN 50 109 671 123) AFSL 279186 (Vantage) in its capacity as Investment Manager of Vantage Private Equity Growth 4. It has been prepared without taking into account the objectives, financial situation or needs of any investor, which should be considered before investing. Investors should seek their own advice about an appropriate investment or investment strategy. It should not be relied upon as personal advice nor is it an offer of any financial product.



VANTAGE ASSET MANAGEMENT

